Attitudes and Perspectives on BIM adoption in Estimating

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# Attitudes and Perspectives on BIM adoption in Estimating

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#### Abstract

Building Information Modeling (BIM) adoption in the construction industry in general, and for estimating in particular, appears to lag its early promise. Studies have indicated that efficiency and accuracy of quantity takeoff can be increased through the adoption of BIM, but the industry usage for quantity takeoff continues to be low to moderate. Understanding construction professional's views and attitudes toward the technology will help identify paths toward greater adoption and, in turn, greater efficiency in the industry. The following research questions need to be addressed:

- 1. How is BIM currently being used by estimators?
- 2. How useful do estimators feel BIM is in the early design phase for conceptual estimating?
- 3. What do estimators feel are the drawbacks to utilizing BIM for estimating?

In order to understand the answers to these questions a survey consisting of 56 questions was administered to 200 construction professionals. Results indicated that general attitudes toward technology and BIM were positive in the industry, but that models are generated too late in the design process, do not meet the needs of estimators for takeoff, and that a lot of ignorance still exists in the profession as to the capabilities and usage of BIM. A statistically significant correlation between company size and design-build experience was associated with a positive view of BIM. The implications are that useful models, tailored to the needs of the estimator, are need earlier in the design process in order to facilitate usage in estimating.

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## **Section 1: Introduction**

#### Background

Building Information Modeling (BIM) has held great promise for revolutionizing the design, estimating, management and building operation phases of construction process since its arrival on the scene. It offers potential improvement in visualization, shop drawings, schedule, estimating, and coordination (Azhar 2011). Extraordinary promises as to the benefits of utilizing BIM in estimating have included 40% reduction in unbudgeted change, 3% accuracy of cost estimation, and 80% reduction in time to generate a cost estimate (Azhar 2011). Case study after case study demonstrates the estimated benefits to utilizing BIM technology, but the industry continues to adopt slowly. A recent survey conducted by Franco (2015) indicated that over three quarters of multifamily companies surveyed were not using BIM in any capacity. Potential barriers to entry related to time of generating a model, lack of motivation, a lack of understanding have been identified in previous studies (Franco 2015).

### **Problem Statement**

Various reasons have been bandied about for the slow adoption of BIM in estimating in the general contractor and subcontractor world, but a targeted study of the opinions of estimators themselves and their attitudes toward BIM and its use in estimating remains. In order to better understand these opinions the following questions should be answered:

- 4. How is BIM currently being used by estimators?
- 5. How useful do estimators feel BIM is in the early design phase for conceptual estimating?
- 6. What do estimators feel are the drawbacks to utilizing BIM for estimating?

#### **Literature Review**

#### BIM Potential and Benefits

Building Information Modeling (BIM) is a multidisciplinary process centered on a digital three dimensional representation of a project known as a building information model (Azhar 2011). Models have the potential to provide visualization benefits, speed cost estimation, increase accuracy of materials takeoff, identify clashes in building systems, and understand schedule issues that may be hidden in a traditional approach. Azhar (2011) utilized case studies of hotel and university projects to demonstrate that BIM usage saved substantial sums through clash detection and integration of cost into model review meetings and design development.

### Technical and work organization challenges for BIM adoption

While the technology continues to improve each year, it has until quite recently been reasonable to view BIM based estimating software as an immature technology (Forgues et al. 2012). The focus by each software developer on a specific phase or aspect of the Construction and design process have led to sometimes clunky interoperability issues (Gu and London 2010). Frequently the estimator is forced to resort to some combination of using BIM as a takeoff tool, and exporting quantities to a traditional spreadsheet or other estimating software. Organizational challenges brought about by the traditional work package emphasis of the construction and design process also lead to challenges where traditional specialists such as designers, estimators, and project managers find it difficult to accommodate a process like BIM that is inherently cross disciplinary (Forgues t al. 2012). Gu and London (2010) noted a consensus shared in focus

group interviews that BIM requires changes in existing work practice, which must then overcome the considerable inertia persistent in construction companies.

#### Applicability to concept estimating and preliminary work

In spite of the demonstrated benefits to using BIM for cost estimation, its use for feasibility stages has been rare (Park et al. 2014). Some of the challenges associated with early feasibility or concept work are reflected in the real world by the quality of the models and by the common practice of transferring the model in the preliminary design stage from one modeling software to another, such as Google Sketchup to Revit (Forgues et al. 2012). Park et al studied this usage in regards to a feasibility analysis on a national road project in 2014, drawing conclusions that the use of BIM in this analysis provided some consistency cross users, visualization advantages, and a flexibility that the traditional approach lacked.

#### Limited adoption by project estimators

Designers have been the first and firmest supporters of integrating BIM to the process, with contractors being the lightest users (Azhar 2011). Based on a survey conducted by Franco in 2015 the following responses were given by multifamily construction companies regarding use of BIM for Estimating.

## **Section 2: Methodology**

A survey was created consisting of 56 questions, loosely grouped into three categories. The first category was general information used to verify distinct individual responses and understand the nature of the respondent's roles and backgrounds to assist in interpreting the responses. These questions were:

- 1. Name
- 2. Company
- 3. Which category best describes your primary business?
- 4. Which category best describes your primary role at your company?
- 5. Which category best describes your primary construction type?
- 6. If a subcontractor what is your trade?
- 7. Approximately what is the annual revenue of your company?
- 8. Approximately how many employees does your company have?
- 9. What percentage of your company's work is Design-Build?
- 10. Does your company work primarily in the United States?
- 11. What is your age?

The second category consisted of questions developed to gauge respondent's current technology usage, again to better understand the nature of respondents and assist in data interpretation. The questions were:

- 12. What software does your company use for Estimating and Takeoff (check all that apply)
- 13. To what extent is BIM used on your company's projects (on any level)
- 14. In what manner is BIM used on your company's projects? (check all that apply)

15. If you use BIM for Quantity Takeoff, which method best describes your usage?16. At what point in the process is the first BIM model created?

17. At what point in the process is the first BIM model useful for quantity takeoff created? The final category were a series of statements that the respondents were asked to rate their agreement or disagreement with, intended to assess the respondents attitudes and perspectives regarding BIM use in construction and estimating. Statements were carefully selected to allow as much nuanced response as possible in a short survey, and response choices provided in order to provide respondents opportunity to provide a spectrum of agreement with each statement. The statements were:

- 18. Do you consider yourself generally supportive of new technology in the workplace?
- 19. Do you consider yourself generally supportive of BIM in construction?
- 20. Do you consider yourself generally supportive of BIM usage in Estimating?
- 21. Do you feel that BIM adoption in the estimating process significantly lags that of other uses in the industry (design, conflict resolution, scheduling)
- 22. if yes, why do you think that BIM adoption in the Estimating process lags that of other uses in the industry?
- 23. Please rank the ways your company uses BIM in order from most used to least
- 24. BIM is a buzzword of the industry that has been generally overstated in value
- 25. BIM is a buzzword of the industry that's usage to an estimator has been overstated in value
- 26. BIM is a valuable technology that increases the efficiency of construction projects
- 27. BIM is a valuable technology for visualization, design, and conflict resolution but has limited value for estimating

- 28. BIM is a valuable technology for increasing the efficiency of the estimating process
- 29. BIM is a valuable technology for increasing the speed of the quantity takeoff
- 30. BIM is a valuable technology for increasing the accuracy of the estimating process
- *31. BIM is a valuable technology for quantity takeoff*
- 32. BIM is a valuable technology for late stage estimating, but of limited use in the early conceptual stages
- 33. BIM is a valuable technology for all stages of the estimating process
- 34. BIM helps estimating due to its visualization aspects but isn't useful to me for quantity takeoff
- 35. There is room for improvement in the usage of BIM for estimating
- 36. I would like to see increased use of BIM in my company's estimating process
- *37. I can see increased value in BIM to the estimating process as the technology improves*
- 38. BIM will become a larger part of the estimating process in the future
- 39. BIM is useful for estimating in some trades/construction types but not on the type of work I am focused on
- 40. The widespread integration of BIM into the estimating process is being held back by interoperability issues
- 41. The widespread integration of BIM into the estimating process is being held back by its limited utility in conceptual/early stage estimating
- 42. The widespread integration of BIM into the estimating process is being held back by the conservative nature of the construction industry
- 43. The widespread integration of BIM into the estimating process is being held back by lack of information on the technology

- 44. The widespread integration of BIM into the estimating process is being held back by difficulty of use
- 45. The widespread integration of BIM into the estimating process is being held back by poor quality BIM models (i.e. insufficiently accurate for takeoff)
- 46. The quantities I need for an estimate are not easily pulled from a BIM model in the early stages of the estimating process
- 47. The quantities I need for an estimate are not easily pulled from a BIM model in any stage of the estimating process
- 48. It is difficult to transition an estimate from traditional or Onscreen takeoff methods to BIM quantity generation as the project develops
- 49. It would be possible to increase usage of BIM in early/conceptual stages of the estimating process
- 50. It would improve the estimating process to increase BIM usage in the early/conceptual stages
- 51. A BIM model is best maintained by the contractor/builder
- 52. My company maintains a separate BIM model from the designer to use for estimating, conflict resolution, and scheduling
- 53. It is faster to takeoff 2 dimensional plans in early stages rather than dedicate effort and time to creation of a BIM model for early/conceptual estimating
- 54. It is not worth the time investment of creating a BIM model in the early process because the project isn't real enough
- 55. It is worth the time to create an early BIM model because it helps an estimator track changes as the building design evolves

56. Although time consuming up front, it is worth the creation of an early model as it pays off in later stages

An invitation to complete the survey was distributed by individual emails from the author to a list of 3366 contacts. This list was compiled from personal industry contacts of the author, contractor databases available to the author, and General Contractor contacts made at the Texas A&M Construction Science career fair. No incentive was offered for participation. The email invited the respondent to complete the survey by following a link to a commercially available online survey tool called KwikSurvey. 200 distinct respondents participated, though response rates on individual questions ranged from 50 to 160. Ultimately there were 167 solid and generally complete responses.

## **Section 3: Results**

For each section below questions and results have been selected as the key components. For a graphical breakdown of all results see Appendix A.

General Contractor	Developer-Builder	Subcontractor	Supplier	Designer	Other (Please Specify)	
	8	17	133	11	3	0
Which category be	st describes your   Single Family	orimary construct Multi-family	ion type?			
Civil/Infrastructure	residential	Residential	Commercial/Retail	Medical	School	Industrial
	14	13	106	87	33	34 26
If a subcontractor	- what is your trad	e?				
Not applicable	Please Specify					
	25	1				
Approximately wh	at is the annual re	venue of your con	npany?			
Under 10 Million	10-25 Million	25-50 Million	50-100 Million	100-250 Million	250-500 Million	Over 500 Million
	40	33	19	14	9	19 26
Approximately how	w many employee	s does your comp	any have?			
Under 50	50-100	100-250	250-500	500-1000	more than 1000	
	43	34	21	25	11	29
What percentage of	of your company's	work is Design-Bu	uild?			
News	4.25%		50 75%	75% 400%	All of our work is Design	-
None	30	<b>25-50%</b>	<b>50-75%</b>	75%-100% 5	11	10
	30		21	5		10
Does your compa	ny work primarily	in the United Sta	tes?			
yes	no					
	159	6				
Which category be	st describes your <b>j</b>	primary role at yo	ur company?			
Designer	Project Manager	Superintendent	Estimator	Executive	<b>BIM Specialist</b>	Other (Please Specify)
	7	43	4	77	66	2 0

# Which category best describes your primary business?

MC^2/Ice	Excel	Navis Works	Deep Profiler	On Screen takeoff	Bid Point	Quick Bid	Revit	Other (Please Specify)
	7	92	2	0	58	4	7	6
To what extent is	s BIM used on your	company's projects (	on any level)					
None	Less than 25%	25%-50%	50%-75%	More than 75%				
	53	61	17	7	7			
In what manner i	is BIM used on you	r company's projects	? (check all that an	(vlac				
Design	Scheduling	Quantity Takeoff	Submittals	Presentations	Visualizatio	n Conflict resolution	Marketing	Quality Control
0	46	14	21	27	19	33	50 1	2 2
If you use BIM fo	r Quantity Takeoff,	which method best	describes your usa	ige?				
	9 A spreadsheet re	port is generated by the de	signer from Revit or ot	her BIM Software which is i	nput into my esti	mating software		
	6 An estimator use	s another software such as	Deep Profiler to generation	ate a quantity list in spread	sheet form to be	input into my spreadsh	eet software	
	4 A dedicated BIM	technician uses another so	tware such as Deep Pr	ofiler to generate a quantit	y list in spreadshe	et form to be input int	o my spreadsl	neet software
						adiata annoadahaat aa	neration	
	5 I use a software p	ackage that directly integr	ates the Bilvi model wit	in my Estimating software v	vithout an interm	ediate spreadsneet ge	leration	
	5 I use a software p	backage that directly integr	ates the Bilvi model wit	in my Estimating software w	vithout an interm	ediate spreadsneet ge	leration	
At what point in	5 I use a software p	ackage that directly integr	ed?	n my Estimating software v	vithout an interm	ediate spreadsheet ge	leration	
At what point in Schematic Design	5 I use a software p the process is the f Concept Design	irst BIM model create Design Developme	ed? nt Construction Dra	in my estimating software v	vithout an interm	eulate spreadsneet ge		
At what point in Schematic Design	5 I use a software p the process is the f Concept Design 11	irst BIM model create Design Developme	ed? nt Construction Dra	wings36	vithout an interm	eulate spreausneet ge	leration	
At what point in Schematic Design	5 I use a software p the process is the f Concept Design 11	ackage that directly integr irst BIM model create Design Developme 8	ed? nt Construction Dra 23	wings36	vithout an interm	ediate spreadsneet ge		
At what point in Schematic Design At what point in	5 I use a software p the process is the f Concept Design 11 the process is the f	irst BIM model create Design Developme 8 irst BIM model usefu	ed? nt Construction Dra 23 for quantity take	wings36 off created?	vithout an interm	ediate spreadsneet ge		
At what point in Schematic Design At what point in Schematic Design	5 I use a software p the process is the f Concept Design 11 the process is the f Concept Design	ackage that directly integr irst BIM model create Design Developme 8 irst BIM model usefu Design Developme	ed? nt Construction Dra 23 for quantity take nt Construction Dra	wings 36 off created? wings BIM is never useful	for quantity take	eoff		

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BIM is a buzzword of the industry that has been generally overstated in value      5      17      15      32      24      12      7        BIM is a buzzword of the industry that's usage to an estimator has been overstated in value      0      10      10      46      16      18      11      18%      41%      41%      41%        BIM is a buzzword of the industry that's usage to an estimator has been overstated in value      0      10      46      16      18      11      18%      41%		Disagree		Disagree				Agree	1	Disagree	No Opinion	Agree
BIM is a buzzword of the industry that has been generally overstated in value      5      17      15      32      24      12      7        BIM is a buzzword of the industry that has been overstated in value      0      10      10      46      16      18      11      18%      44%      41%		I Contraction of the second										
BIM is a buzzword of the industry that's usage to an estimator has been      0      10      46      16      18      11      18%      41%      41%        BIM is a valuable technology that increases the efficiency of construction      0      10      46      16      18      11      18%      41%	BIM is a buzzword of the industry that has been generally overstated in value	5	17	15	32	24	12	7		33%	29%	38%
overstated in value010104616181118%41%41%41%BIM is a valuable technology that increases the efficiency of construction projects045203038158%18%74%BIM is a valuable technology for visualization, design, and conflict resolution but has limited value for estimating21010322128920%29%52%BIM is a valuable technology for increasing the efficiency of the estimating21010322128920%29%52%BIM is a valuable technology for increasing the efficiency of the estimating21010322128920%29%52%BIM is a valuable technology for increasing the efficiency of the estimating2101020%20%10%10%	BIM is a buzzword of the industry that's usage to an estimator has been	1										
BIM is a valuable technology that increases the efficiency of construction projects      0      4      5      20      30      38      15      8%      18%      74*        BIM is a valuable technology for visualization, design, and conflict resolution but has limited value for estimating      0 <td>overstated in value</td> <td>0</td> <td>10</td> <td>10</td> <td>46</td> <td>16</td> <td>18</td> <td>11</td> <td></td> <td>18%</td> <td>41%</td> <td>41%</td>	overstated in value	0	10	10	46	16	18	11		18%	41%	41%
projects        0        4        5        20        30        38        15        8%        18%        74          BIM is a valuable technology for visualization, design, and conflict resolution but has limited value for estimating        2        10        10        32        21        28        9        20%        29%        52%          BIM is a valuable technology for increasing the efficiency of the estimating        2        10        10        32        21        28        9        20%        29%        52%	BIM is a valuable technology that increases the efficiency of construction	1										
BIM is a valuable technology for visualization, design, and conflict resolution but has limited value for estimating      2      10      32      21      28      9      20%      29%      52%        BIM is a valuable technology for visualization, design, and conflict resolution but has limited value for estimating      2      10      10      32      21      28      9      20%      29%      52%        BIM is a valuable technology for increasing the efficiency of the estimating      5<	projects	0	4	5	20	30	38	15		8%	18%	74%
has limited value for estimating      2      10      32      21      28      9      20%      29%      52%        BIM is a valuable technology for increasing the efficiency of the estimating  <	BIM is a valuable technology for visualization, design, and conflict resolution but								1 [			
BIM is a valuable technology for increasing the efficiency of the estimating	has limited value for estimating	2	10	10	32	21	28	9		20%	29%	52%
	BIM is a valuable technology for increasing the efficiency of the estimating								1 [			
process 6 7 5 5 50 20 22 2 16% 45% 39	process	6	7	5	50	20	22	2		16%	45%	39%
									1 I			
BIM is a valuable technology for increasing the speed of the quantity takeoff 7 7 6 53 18 16 6 18% 47% 35'	BIM is a valuable technology for increasing the speed of the quantity takeoff	7	7	6	53	18	16	6		18%	47%	35%
BIM is a valuable technology for increasing the accuracy of the estimating	BIM is a valuable technology for increasing the accuracy of the estimating								1 I			
process 6 6 6 4 50 22 17 8 14% 44% 42°	process	6	6	4	50	22	17	8		14%	44%	42%
									1 1			
BIM is a valuable technology for quantity takeoff 5 7 3 46 21 25 6 13% 41% 46%	BIM is a valuable technology for quantity takeoff	. 5	7	3	46	21	25	6		13%	41%	46%
Bill is a valuable technology for late stage estimating but of limited use in the	BIM is a valuable technology for late stage estimating but of limited use in the							-	1 1			
	early concentual stages	. 5	8	9	57	14	12	7		20%	51%	29%
					5,				1 1	20/0	51/0	25/0
BIM is a valuable technology for all stages of the estimating process 7 10 8 55 15 16 1 22% 49% 299	BIM is a valuable technology for all stages of the estimating process	7	10	8	55	15	16	1		22%	49%	29%
BIM helps estimating due to its visualization aspects but isn't useful to me for	BIM helps estimating due to its visualization aspects but isn't useful to me for								1 1			
guantity takeoff 2 15 12 43 20 16 3 26% 39% 35'	quantity takeoff	2	15	12	43	20	16	3		26%	39%	35%
									1 1			
There is room for improvement in the usage of BIM for estimating 0 0 0 42 21 30 18 0% 38% 62"	There is room for improvement in the usage of BIM for estimating	0	0	0	42	21	30	18		0%	38%	62%
									1 1	-		
I would like to see increased use of BIM in my company's estimating process 12 5 6 36 25 21 6 21% 32% 47'	I would like to see increased use of BIM in my company's estimating process	12	5	6	36	25	21	6		21%	32%	47%
I can see increased value in BIM to the estimating process as the technology	I can see increased value in BIM to the estimating process as the technology								1 1			
improves 1 5 3 25 27 39 11 8% 23% 69	improves	1	5	3	25	27	39	11		8%	23%	69%
									1 1			
BIM will become a larger part of the estimating process in the future 1 4 6 33 19 38 8 10% 30% 60'	BIM will become a larger part of the estimating process in the future	1	4	6	33	19	38	8		10%	30%	60%
BIM is useful for estimating in some trades/construction types but not on the	BIM is useful for estimating in some trades/construction types but not on the								1 I			
type of work I am focused on 3 16 9 26 21 21 13 26% 24% 50'	type of work I am focused on	3	16	9	26	21	21	13		26%	24%	50%
The widespread integration of BIM into the estimating process is being held	The widespread integration of BIM into the estimating process is being held								1 ľ			
back by interoperability issues 0 1 2 63 25 12 7 3% 57% 40°	back by interoperability issues	0	1	2	63	25	12	7		3%	57%	40%
The widespread integration of BIM into the estimating process is being held	The widespread integration of BIM into the estimating process is being held								1 1			
back by its limited utility in conceptual/early stage estimating 2 3 1 64 23 12 4 6% 59% 36'	back by its limited utility in conceptual/early stage estimating	2	3	1	64	23	12	4		6%	59%	36%
The widespread integration of BIM into the estimating process is being held	The widespread integration of BIM into the estimating process is being held			-					1 1	0,0	337	50/0
back by the conservative nature of the construction industry 3 4 11 38 27 18 7 17% 35% 48%	back by the conservative nature of the construction industry	, <b>२</b>	4	11	38	27	18	7		17%	35%	48%

	Completely	Disagree	Somewhat	No Opinion	Somewhat Agree	Agree	Completely				
	Disagree		Disagree				Agree		Disagree	No Opinion	Agree
The widespread integration of BIM into the estimating process is being held											
back by lack of information on the technology	3	4	10	45	25	15	6		16%	42%	43%
The widespread integration of BIM into the estimating process is being held											
back by difficulty of use	1	1	8	47	30	20	3		9%	43%	48%
The widespread integration of BIM into the estimating process is being held											
back by poor quality BIM models (i.e. insufficiently accurate for takeoff)	0	4	4	55	20	13	13		7%	50%	42%
The quantities I need for an estimate are not easily pulled from a BIM model in											
the early stages of the estimating process	0	2	6	46	17	23	15		7%	42%	50%
The quantities I need for an estimate are not easily pulled from a BIM model in											
any stage of the estimating process	1	6	9	51	17	15	10		15%	47%	39%
It is difficult to transition an estimate from traditional or Onscreen takeoff											
methods to BIM quantity generation as the project develops	1	1	4	61	19	19	3		6%	56%	38%
It would be possible to increase usage of BIM in early/conceptual stages of the											
estimating process	3	1	11	50	21	18	3		14%	47%	39%
It would improve the estimating process to increase BIM usage in the											
early/conceptual stages	1	4	9	44	25	21	4		13%	41%	46%
A BIM model is best maintained by the contractor/builder	4	3	9	39	22	26	4		15%	36%	49%
My company maintains a separate BIM model from the designer to use for											
estimating, conflict resolution, and scheduling	11	21	8	49	4	12	3		37%	45%	18%
It is faster to takeoff 2 dimensional plans in early stages rather than dedicate											
effort and time to creation of a BIM model for early/conceptual estimating	0	1	4	30	25	30	19		5%	28%	68%
It is not worth the time investment of creating a BIM model in the early process											
because the project isn't real enough	1	4	8	36	24	20	16		12%	33%	55%
It is worth the time to create an early BIM model because it helps an estimator								1			
track changes as the building design evolves	4	8	11	54	18	12	1		21%	50%	29%
Although time consuming up front, it is worth the creation of an early model as								]			
it pays off in later stages	6	9	11	39	21	20	4		24%	35%	41%

## **Section 4: Analysis**

Regarding the response rating associated with questions 25 through 56 a Likert scale of 1-7 was assigned to each response for analysis purposes, with 1 being "Completely Disagree" and 7 being "Completely Agree". SPSS software was utilized for all correlation and regression analysis. A Spearman correlation was run since the use of ordinal data violated the assumptions necessary for a Pearson correlation.

### General information

The data set collected represents a relatively broad spectrum of the industry with regard to annual revenues, trade, market segment, job title, and company size. However when it comes to role within the industry the respondents are overwhelmingly subcontractors rather than general contractors, Owners, or design professionals. Multifamily was also disproportionately represented in the data. Additionally respondents are almost exclusively performing work within the United States. As the author's initial contact data base was largely created from the author's own professional experience (multifamily estimator working nationally) these were unsurprising results.

## Technology adoption

The data indicates a relatively low adoption of BIM technology by the respondents, with only 21% of respondent indicating that BIM was being utilized on more than 25% of their projects. A full third of respondents indicated that BIM was not being used on any project for their company. Additionally well over half indicated that the first BIM model was being created at Design Development stage or later, well after conceptual and schematic estimates have been performed. When further asked at what design stage a BIM model became useful for quantity take off, half of respondents indicated that a BIM model useful for quantity takeoff was *never* created.

Statistically significant associations were found at the 0.01 level using the Spearman correlation when relating company size either by revenue or employee count to BIM usage. Further, statistically significant association was found between companies doing more Design-Build work and BIM utilization. Results can be found in the table below.

		Correlat	ions			
			Number of	Annual	Percentage of Design-	To what extent is BIM used on your company's projects (on
			Employees	Revenue	Build Work	any level)
Spearman's rho	Number of Employees	Correlation Coefficient	1.000	.773**	.162*	.246**
		Sig. (2-tailed)		.000	.037	.001
		Ν	167	167	167	167
	Annual Revenue	Correlation	.773**	1.000	.167*	.202**
		Coefficient				
		Sig. (2-tailed)	.000		.031	.009
		N	167	167	167	167
	Percentage of	Correlation	.162*	.167*	1.000	.306**
	Design-Build Work	Coefficient				
		Sig. (2-tailed)	.037	.031		.000
		Ν	167	167	167	167
	To what extent is BIM	Correlation	.246**	.202**	.306**	1.000
	used on your	Coefficient				
	company's projects	Sig. (2-tailed)	.001	.009	.000	
	(on any level)	Ν	167	167	167	167

\*\*. Correlation is significant at the 0.01 level (2-tailed).

\*. Correlation is significant at the 0.05 level (2-tailed).

## Attitudes and perspectives

Regarding the questions in this category, it was striking how many of the respondents registered "no opinion". On the 33 questions in this section, between 18% and 59% chose "no opinion", with an average of 40%. Standout results include:

- *"BIM is a valuable technology that increases the efficiency of the construction projects"* 74% agree on some level with only 8% disagreeing.
- "I can see increased value in BIM to the estimating process as the technology improves"
  69% agree on some level and 29% without opinion.

Contrasting these responses with the BIM adoption levels reported by the respondents indicates that there is a positive view of the technology that is not translating into actual adoption. When asked if respondents would like to see their company increase BIM usage for estimating a large plurality (47%) indicated that they would. Additional light is shed on this issue in later questions such as these:

- "It is faster to takeoff 2 dimensional plans in early stages rather than dedicate effort and time to creation of a BIM model for early/conceptual estimating projects" 68% agree on some level with only 5% disagreeing.
- "BIM is a valuable technology for visualization, design, and conflict resolution but has limited value for estimating" 52% agree on some level, with 20% disagreeing.
- "BIM is useful for estimating in some trades/construction types but not on the type of work I am focused on" 50% agree on some level, with 24% without an opinion.

- *"The quantities I need for an estimate are not easily pulled from a BIM model in the early stages of the estimating process" 50% agree on some level, with 42% without an opinion.*
- *"The quantities I need for an estimate are not easily pulled from a BIM model in any stage of the estimating process" 39%* agree on some level, with 47% without an opinion.
- "It is not worth the time investment of creating a BIM model in the early process because the project isn't real enough" 55% agree on some level, with 33% without an opinion.

Based on these responses, it seems that there is a prevailing opinion that models are either created too late in the design process to be useful, are unusable in common occurrence for quantity takeoff, or are useful for other industry applications but not for estimators.

To investigate whether there was any statistically significant correlation between responses and company size (by both revenue and employees), and Design-Build experience a correlation was computed for each. The Spearman rho statistic was computed due to the use of ordinal variables violating assumptions necessary for Pearson's correlation. No correlation was found between these factors and the responses to the two negatively phrased questions regarding BIM being a buzzword of industry (Questions 24 and 25), the question geared around visualization only (Question 34), the questions regarding BIM's ability to generate useful qto data (Questions 39 and 36) or the questions related to why BIM usage has been held back (Questions 40,40,42,43,44, and 45). However when asked regarding BIM's value for estimating, quantity takeoff, accuracy etc. a statistically significant correlation was uncovered.

Spearman's rho		Annual Revenue	Number of Employees	Percentage of Design- Build Work
Annual Revenue	Correlation Coefficient	1.000	.773	.167
	Sig. (2-tailed)		.000	.031
	Ν	167	167	167
Number of Employees	Correlation Coefficient	.773	1.000	.162
	Sig. (2-tailed)	.000		.037
	N	167	167	167
Percentage of Design-Build Work	Correlation Coefficient	.167	.162	1.000
	Sig. (2-tailed)	.031	.037	167
	N .	107	107	107
BIM is a buzzword of the industry that has been generally overstated in value	Correlation Coefficient	.143	.116	.177
	Sig. (2-tailed)	.066	.135	.022
PIM is a huzzword of the industry that's usage to		107	107	107
an estimator has been overstated in value	Coefficient Sig (2-tailed)	.109	.171	.145
	N	.013	.027	.002
BIM is a valuable technology that increases the	Correlation	.247	.276	.204
efficiency of construction projects	Coefficient Sig. (2-tailed)	.001	.000	.008
	N	167	167	167
BIM is a valuable technology for visualization, design, and conflict resolution but has limited value.	Correlation Coefficient	.169	.146	.235
for estimating	Sig. (2-tailed)	.029	.060	.002
	Ν	167	167	167
BIM is a valuable technology for increasing the efficiency of the estimating process	Correlation Coefficient	.233	.233	.218
	Sig. (2-tailed)	.002	.002	.005
	Ν	167	167	167
BIM is a valuable technology for increasing the speed of the quantity takeoff	Correlation Coefficient	.203	.192	.204
	Sig. (2-tailed)	.008	.013	.008
	Ν	167	167	167
BIM is a valuable technology for increasing the accuracy of the estimating process	Correlation Coefficient	.233	.215	.209
	Sig. (2-tailed)	.002	.005	.007
	N	167	167	167
BIM is a valuable technology for quantity takeoff	Correlation Coefficient	.203	.210	.199
	Sig. (2-tailed)	.008	.006	.010
	Ν	167	167	167

Spearman's rho		Annual Revenue	Number of Employees	Percentage of Design- Build Work
Annual Revenue	Correlation Coefficient	1.000	.773	.167
	Sig. (2-tailed)		.000	.031
	Ν	167	167	167
Number of Employees	Correlation Coefficient	.773	1.000	.162
	Sig. (2-tailed)	.000		.037
	N	167	167	167
Percentage of Design-Build Work	Correlation Coefficient	.167	.162	1.000
	Sig. (2-tailed)	.031	.037	
	Ν	167	167	167
BIM is a valuable technology for late stage estimating, but of limited use in the early	Correlation Coefficient	.228	.198	.243
conceptual stages	Sig. (2-tailed)	.003	.011	.002
	N	167	167	167
BIM is a valuable technology for all stages of the estimating process	Correlation Coefficient	.206	.183	.196
	Sig. (2-tailed)	.008	.018	.011
	N	167	167	167
BIM helps estimating due to its visualization aspects but isn't useful to me for quantity takeoff	Correlation Coefficient	.181	.175	.145
	Sig. (2-tailed)	.020	.024	.001
There is room for improvement in the usage of BIM	Correlation	212	223	107
for estimating	Coefficient Sig (2-tailed)	006	004	117
	N	167	167	167
I would like to see increased use of BIM in my	Correlation	.207	.182	.193
company's estimating process	Sig. (2-tailed)	.007	.018	.012
	Ν	167	167	167
I can see increased value in BIM to the estimating process as the technology improves	Correlation Coefficient	.239	.249	.165
	Sig. (2-tailed)	.002	.001	.034
	Ν	167	167	167
BIM will become a larger part of the estimating process in the future	Correlation Coefficient	.179	.182	.187
	Sig. (2-tailed)	.021	.018	.015
	Ν	167	167	167
BIM is useful for estimating in some trades/construction types but not on the type of	Correlation Coefficient	.117	.111	.156
work I am focused on	Sig. (2-tailed) N	.131 167	.155 167	.043 167

Spearman's rho		Annual Revenue	Number of Employees	Percentage of Design- Build Work
Annual Revenue	Correlation Coefficient	1.000	.773	.167
	Sig. (2-tailed)		.000	.031
	Ν	167	167	167
Number of Employees	Correlation Coefficient	.773	1.000	.162
	Sig. (2-tailed)	.000	•	.037
	N	167	167	167
Percentage of Design-Build Work	Correlation Coefficient	.167	.162	1.000
	Sig. (2-tailed)	.031	.037	
	Ν	167	167	167
The widespread integration of BIM into the estimating process is being held back by	Correlation Coefficient	.168	.161	.150
interoperability issues	Sig. (2-tailed)	.030	.038	.052
	N	167	167	167
The widespread integration of BIM into the estimating process is being held back by its limited	Correlation Coefficient	.151	.174	.218
utility in conceptual/early stage estimating	Sig. (2-tailed)	.052	.024	.005
The widespread integration of RIM into the	N Correlation	107	107	107
estimating process is being held back by the conservative nature of the construction industry	Coefficient Sig. (2-tailed)	.020	.056	.016
	N	167	167	167
The widespread integration of BIM into the	Correlation	.136	.157	.195
estimating process is being held back by lack of information on the technology	Coefficient Sig. (2-tailed)	.081	.043	.011
	Ν	167	167	167
The widespread integration of BIM into the estimating process is being held back by difficulty	Correlation Coefficient	.112	.094	.227
of use	Sig. (2-tailed)	.150	.228	.003
	Ν	167	167	167
The widespread integration of BIM into the estimating process is being held back by poor	Correlation Coefficient	.187	.186	.164
quality BIM models (i.e. insufficiently accurate for takeoff)	Sig. (2-tailed)	.015	.016	.034
	N	167	167	167
The quantities I need for an estimate are not easily pulled from a BIM model in the early stages of the	Correlation Coefficient	.125	.136	.168
estimating process	Sig. (2-tailed)	.108	.080	.030
The quantities I need for an estimate are not apply	N	167	167	167
pulled from a BIM model in any stage of the		.105	.099	.207
	N	167	.204	167

Spearman's rho		Annual Revenue	Number of Employees	Percentage of Design- Build Work
Annual Revenue	Correlation Coefficient	1.000	.773	.167
	Sig. (2-tailed)		.000	.031
	Ν	167	167	167
Number of Employees	Correlation Coefficient	.773	1.000	.162
	Sig. (2-tailed)	.000		.037
	Ν	167	167	167
Percentage of Design-Build Work	Correlation Coefficient	.167	.162	1.000
	Sig. (2-tailed)	.031	.037	
	Ν	167	167	167
It is difficult to transition an estimate from traditional or Onscreen takeoff methods to BIM	Correlation Coefficient	.189	.180	.232
quantity generation as the project develops	Sig. (2-tailed)	.014	.020	.003
	Ν	167	167	167
It would be possible to increase usage of BIM in early/conceptual stages of the estimating process	Correlation Coefficient	.177	.221	.199
	Sig. (2-tailed)	.022	.004	.010
	Ν	167	167	167
It would improve the estimating process to increase BIM usage in the early/conceptual stages	Correlation Coefficient	.190	.189	.174
	Sig. (2-tailed)	.014	.015	.024
A DIM model is heref meninteined by the	N	167	167	167
contractor/builder	Correlation Coefficient	.094	.113	.159
	Sig. (2-tailed)	.220	.145	.040
My company maintains a separate BIM model from	Correlation	184	107	181
the designer to use for estimating, conflict resolution, and scheduling	Coefficient Sig (2-tailed)	017	024	019
	N	167	167	167
It is faster to takeoff 2 dimensional plans in early	Correlation	.164	.165	.200
creation of a BIM model for early/conceptual	Sig. (2-tailed)	.035	.033	.009
estimating	N	167	167	167
It is not worth the time investment of creating a BIM model in the early process because the project isn't	Correlation Coefficient	.122	.139	.236
real enough	Sig. (2-tailed)	.116	.073	.002
	Ν	167	167	167
It is worth the time to create an early BIM model because it helps an estimator track changes as the	Correlation Coefficient	.240	.235	.172
building design evolves	Sig. (2-tailed)	.002	.002	.026
	Ν	167	167	167

## **Section 5: Conclusion**

Although the construction industry is commonly characterized as being conservative when change and technology are involved, the results of this study generally show positive attitudes toward technology in general and BIM in particular. Of particular note was the large percentages of respondents registering "no opinion" when questioned about the specifics of BIM's relation to the estimating process. This seems to indicate an ignorance as to the capabilities of the technology and its ability to increase accuracy and efficiency. Increased investment in training and software availability may serve to change this issue. Among respondents that did have an opinion of BIM usage for estimating there was identified a definite perception that the technology was immature, and therefore holds promise but is not as useful for estimating as estimators would like. A significant correlation was discovered regarding company size and design-build experience in relation to a positive view of BIM usage in estimating. In reviewing the data a number of avenues for future research become apparent. Given the significant representation of both the multifamily industry and subcontractors in the sample, it would be worth investigation as to whether similar responses would be achieved in other market sectors and among general contractors. Furthermore, while a definite trend was identified regarding a lack of confidence in a BIM models ability to generate useful quantity takeoff, it is not apparent as to whether this is a justified conclusion of estimators or a perception issue. A study comparing takeoff generated from a model in each design phase of the project and comparing to traditional methods would explore this issue.

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**Appendix A** 

# Codebook

	Note	S
Output Creat	ed	06-Mar-2017 17:48:05
Comments		
Input	Data	\\filer.arch.tamu.edu\faculty\mjordan\M
		y Documents\Thesis\MJ Thesis
		SPSS.sav
	Active Dataset	DataSet0
	Filter	<none></none>
	Weight	<none></none>
	Split File	<none></none>
	N of Rows in Working Data	167
	File	

Syntax		CODEBOOK Revenue [o]
, i i i i i i i i i i i i i i i i i i i		PrimarvBusiness [n] Role [n]
		ConstructionType [n] SubTrade [n]
		Employees [0] DesignBuild [0] USWork
		[n] Age [s] Software [n] BIMI Isage [o]
		RIMI IsageType [n] RIMEsti Isage [n]
		ModelCreation [0]
		UsefulModelCreation [0] TechSupport
		BimSupport [n] BimEstSupport [n]
		Biml ag [n] LagWby [n] UsageBank [n]
		BimBuzz [s] Attitudes25 [s] Attitudes26
		[s] Attidudes27 [s] Attitudes28 [s]
		Attitudaes20 [s] Attitudaes20 [s]
		Attitudes23 [5] Attidutes30 [5]
		Attitudes33 [s] Attitudes32 [s]
		Attitudes35
		Attitudes38 [s] Attitudes39 [s]
		Atiitudes30 [s] Atiitudes33 [s]
		Attitudes40 [5] Attitudes41 [5]
		Attitudes42 [5] Attitudes45 [5]
		Attitudes44 [5] Attitudes45 [5]
		Attitudes46 [S] Attitudes49 [S]
		[S] Attitudes52 [S] Attitudes53 [S]
		Attitudes54 [s] Attitudes55 [s]
		TURINA I MEASURE VALUELABELS
		WEAN STUDEV QUARTILES.
Resources	Processor Time	00 00:00:00.031
	Elapsed Time	00 00:00:00.031

 $\label{eq:loss} $$ DataSet0 ] \filer.arch.tamu.edu\faculty\mjordan\My Documents\Thesis\MJ Thesis $$ SPSS.sav $$ Documents\Thesis\MJ Thesis $$ Documents\Thesis\Thesis\Thesis\Thesis $$ Documents\Thesis\Thesis $$ Documents\Thesis\Thesis $$ Documents\Thesis\Thesis $$ Documents\Thesis\Thesis $$ Documents\Thesis\Thesis\Thesis\Thesis\Thesis\Thesis\Thesis\Thesis\Thesis $$ Documents\Thesis$ 

Revenue						
		Value	Count	Percent		
Standard Attributes	Position	7				
	Label	Annual				
		Revenue				
	Туре	Numeric				
	Format	F40				
	Measurement	Ordinal				
Valid Values	0		8	4.8%		
	1	under 10 Million	40	24.0%		
	2	10-25 Million	33	19.8%		
	3	25-50 Million	19	11.4%		
	4	50-100 Million	14	8.4%		
	5	100-250 Million	9	5.4%		
	6	250-500 Million	19	11.4%		
	7	Over 500 Million	25	15.0%		

PrimaryBusiness					
		Value	Count	Percent	
Standard Attributes	Position	3			
	Label	Primary			
		Business	u		
	Туре	Numeric	L .		
	Format	F40			
	Measurement	Nominal			
Valid Values	0		1	.6%	
	1	General	8	4.8%	
		Contractor			
	2	Developer	17	10.2%	
	3	Subcontrcator	132	79.0%	
	4	Supplier	8	4.8%	
	5	Designer	1	.6%	
	6	Other	0	.0%	

2	ο	le	Ś

	F	Role		
		Value	Count	Percent
Standard Attributes	Position	4		
	Label	Primary Role at		
		Company		
	Туре	Numeric		
	Format	F40		
	Measurement	Nominal		
Valid Values	0		1	.6%
	1	Designer	7	4.2%
	2	РМ	40	24.0%
	3	Superintendent	2	1.2%
	4	Estimator	53	31.7%
	5	Executive	62	37.1%
	6	BIM Specialist	2	1.2%
	7	Other	0	.0%

ConstructionType						
		Value	Count	Percent		
Standard Attributes	Position	5				
	Label	Industry				
		Segment		u		
	Туре	Numeric				
	Format	F40				
	Measurement	Nominal				
Valid Values	0		167	100.0%		

	SubTrade			
		Value	Count	Percent
Standard Attributes	Position	6		
	Label	Sub Trade		
	Туре	String		
	Format	A244		
	Measurement	Nominal		
Valid Values	0		10	6.0%
	1		24	14.4%
	230593 230800		1	.6%
	999999		1	.6%
	access flooring		1	.6%
	Boring and Tunneling		1	.6%
	Cabinetry		1	.6%
	Cabinets and Countertops		1	.6%
	Ceramic and Stone Tile		1	.6%
	Commercial Roofing &		1	.6%
	Waterproofing			
	concrete		2	1.2%
	Concrete		5	3.0%
	Concrete Turnkey, Concrete		1	.6%
	Formwork, Concrete			
	Placement			
	Demolition / Excavation		1	.6%
	Division 5		1	.6%

Division 9	1	.6%
Divison 5	1	.6%
Drilled Pier Foundations	1	.6%
Drilled Shafts	1	.6%
Drilling, shoring, ground	1	.6%
improvement		
Drywall	1	.6%
Drywall Contractor (metal	1	.6%
stud framing, gypsum board,		
insulation, firestopping,		
acoustical ceilings)		
Drywall, Metal framing and	1	.6%
siding		
Drywall, Metal stud framing,	1	.6%
ACT	u .	1
Earth Retention Systems	1	.6%
and Specialty Foundations		
Electrical	5	3.0%
Electrical & Low Voltage	1	.6%
elevators	1	.6%
Elevators	3	1.8%
Elevators/Escalators	1	.6%
Excavation Support,	1	.6%
Underpinning, Shotcrete,		
Drilled Piers & Micropiles		1
Excavation/Underground	1	.6%
Exterior Glass and Glazing	1	.6%
and Specialty Products		
Exterior Metal Wall panel	1	.6%
systems		1
Fence & welding contractor	1	.6%
Final Cleaning	1	.6%
Finish Carpentry	1	.6%
Fire Protection	1	.6%
Fire Sprinkler	1	.6%
Fire Sprinklers	2	1.2%
Fire Sprinklers/Pump Rooms	1	.6%

Flagpoles - Division 10750	1	.6%
floorcovering	1	.6%
flooring	1	.6%
Foundations, Piling, Support	1	.6%
of Excavation	u	
Framing	1	.6%
Framing, Drywall, Poured	1	.6%
Floors	ų	r.
Geotechnical Construction	1	.6%
Glass & Glazing	2	1.2%
Glass and Glazing	1	.6%
Glazing Contractor	1	.6%
Grading/Paving/Undergroun	1	.6%
d Utilities		
HVAC	2	1.2%
insulation	2	1.2%
Insulation	3	1.8%
Insulation Installer	1	.6%
Landscape, Hardscape	1	.6%
Landscape/Hardscape	1	.6%
Landscape/Irrigation	1	.6%
Life Safety Systems - Fire	1	.6%
Alarm and Fire Protection		t i i i i i i i i i i i i i i i i i i i
Low slope /steep slope	1	.6%
roofing and architectural		
sheet metal		
masonry	1	.6%
Masonry	3	1.8%
MASONRY	1	.6%
Masonry: Stone veneer	1	.6%
MECHANICAL	1	.6%
Mechanical Contractor	1	.6%
Metal stud framing/drywall	1	.6%
metals, aluminum rail	1	.6%
manufacture		
Miscellaneous Steel	1	.6%

Painting	1	.6%
plaster	1	.6%
Plumbing	2	1.2%
Precast	1	.6%
Precast concrete	1	.6%
manufacturer		
RAILING FABRCATOR	1	.6%
Roofing and sheet metal	1	.6%
Rough Carpentry	1	.6%
rough carpentry / framing	1	.6%
Rough Carpentry/ Framing	1	.6%
ROUGH FRAMING	1	.6%
Rough Wood Framing	1	.6%
Roughy Carpentry	1	.6%
Shoring; Drilling; Cassions;	1	.6%
Deep Foundation		
Signage Manufacturer	1	.6%
Site utilities and excavation	1	.6%
sitework	1	.6%
Sitework	1	.6%
Specialty - Civil Construction	1	.6%
sports floors	1	.6%
Steel Fab and erection	1	.6%
Stone veneer, stucco, eifs	1	.6%
Structural Concrete	5	3.0%
Structural Concrete &	1	.6%
Reinforcing		
submetering	1	.6%
Swimming Pools	2	1.2%
swimming pools/fountains	1	.6%
Tile installation	1	.6%
Turnkey structural elevated	1	.6%
concrete		
Underground Wet Site	1	.6%
Utilities		

Utility Contractor - Water,	1	.6%
Sewer, Storm, SWM		
Utility Plumber Mechanical	1	.6%
Vertical Transportation	1	.6%
Waterproofing	1	.6%
waterproofing, cauling, AVB,	1	.6%
Deck Coating Systems,		
Expansion Joints		
window blinds shades	1	.6%
motorization		
Window Treatments	1	.6%
Window Treatments /	1	.6%
Drywall / Ceilings		
Wood framing	1	.6%
wood framing subcontractor	1	.6%

Employees

		Value	Count	Percent	
Standard Attributes	Position	8			
	Label	Number of			
		Employees			
	Туре	Numeric			
	Format	F40			
	Measurement	Ordinal			
Valid Values	0		4	2.4%	
	1	Under 50	43	25.7%	
	2	50-100	34	20.4%	
	3	100-250	21	12.6%	
	4	250-500	25	15.0%	
	5	500-1000	11	6.6%	
	6	more than	29	17.4%	
		1000			
DesignBuild					
---------------------	-------------	---------------	-------	---------	--
		Value	Count	Percent	
Standard Attributes	Position	9	u	t	
	Label	Percentage of			
		Design-Build			
		Work			
	Туре	Numeric			
	Format	F40			
	Measurement	Ordinal			
Valid Values	0		4	2.4%	
	1	none	30	18.0%	
	2	1-25%	86	51.5%	
	3	25-50%	21	12.6%	
	4	50-75%	5	3.0%	
	5	75-100%	11	6.6%	
	6	All	10	6.0%	

11	21	N	5	ri

USWork					
		Value	Count	Percent	
Standard Attributes	Position	10			
	Label	Do they work			
		primarily in the			
		US			
	Туре	Numeric			
	Format	F40			
	Measurement	Nominal			
Valid Values	0		2	1.2%	
	1	Yes	159	95.2%	
	2	No	6	3.6%	

Age				
		Value		
Standard Attributes	Position	11		
	Label	Age of		
		Respondent		
	Туре	Numeric		
	Format	F40		
	Measurement	Scale		
Ν	Valid	167		
	Missing	0		
Central Tendency and	Mean	44.53		
Dispersion	Standard Deviation	14.890		
	Percentile 25	37.00		
	Percentile 50	47.00		
	Percentile 75	55.00		

Software

		Value	Count	Percent
Standard Attributes	Position	12		
	Label	What Software		
		is used for		
		Estimating		
	Туре	Numeric		
	Format	F40		
	Measurement	Nominal		
Valid Values	0		167	100.0%
	1	MC^2/ICE	0	.0%
	2	Excel	0	.0%
	3	Navis	0	.0%
	4	Deep Profiler	0	.0%
	5	OST	0	.0%
	6	BidPoint	0	.0%
	7	QuickBid	0	.0%
	8	Revit	0	.0%

Software					
		Value	Count	Percent	
Standard Attributes	Position	12			
	Label	What Software			
		is used for			
		Estimating			
	Туре	Numeric			
	Format	F40			
	Measurement	Nominal			
Valid Values	0		167	100.0%	
	1	MC^2/ICE	0	.0%	
	2	Excel	0	.0%	
	3	Navis	0	.0%	
	4	Deep Profiler	0	.0%	
	5	OST	0	.0%	
	6	BidPoint	0	.0%	
	7	QuickBid	0	.0%	
	8	Revit	0	.0%	
	9	Other	0	.0%	

BIMUsage					
		Value	Count	Percent	
Standard Attributes	Position	13			
	Label	To what extent			
		is BIM used on			
		your company's			
		projects (on any			
		level)			
	Туре	Numeric			
	Format	F40			
	Measurement	Ordinal			
Valid Values	0		22	13.2%	
	1	None	53	31.7%	
	2	Less than 25%	61	36.5%	
	3	25-50%	17	10.2%	
	4	50-75%	7	4.2%	
	5	More than 75%	7	4.2%	

BIMUsageType

		Value	Count	Percent
Standard Attributes	Position	14		
	Label	In what manner		
		is BIM used on		
		your company's		
		projects? (check		
		all that apply)		
	Туре	Numeric		
	Format	F40	u	
	Measurement	Nominal		
Valid Values	0		167	100.0%
	1	Design	0	.0%
	2	Scheduling	0	.0%
	3	Quantity	0	.0%
		Takeoff		
	4	Submittals	0	.0%
	5	Presentations	0	.0%

BIMEstUsage					
		Value	Count	Percent	
Standard Attributes	Position	15			
	Label	<none></none>			
	Туре	Numeric			
	Format	F40			
	Measurement	Nominal			
Valid Values	0		167	100.0%	

ModelCreation					
		Value	Count	Percent	
Standard Attributes	Position	16			
	Label	At what point in			
		the process is			
		the first BIM			
		model created?			
	Туре	Numeric			
	Format	F40			
	Measurement	Ordinal			
Valid Values	0		89	53.3%	
	1	Schematic	11	6.6%	
		Design			
	2	Concept Design	8	4.8%	
	3	Design	23	13.8%	
		Development			
	4	Construciton	36	21.6%	
		Drawings			

		Value	Count	Percent
Standard Attributes	Position	17		
	Label	At what point in		
		the process is		
		the first BIM		
		model useful for		
		quantity takeoff		
		created?		
	Туре	Numeric		
	Format	F40		
	Measurement	Ordinal		
Valid Values	0		100	59.9%
	1	Schematic	4	2.4%
		Design		
	2	Concept Design	0	.0%
	3	Design	12	7.2%
		Development		
	4	Construciton	18	10.8%
		Drawings		
	5	Never	33	19.8%

UsefulModelCreation

	TechS	Support		
		Value	Count	Percent
Standard Attributes	Position	18		
	Label	Do you		
		consider		
		yourself		
		generally		
		supportive of		
		new technology		
		in the		
		workplace?	0	
	Туре	Numeric		
	Format	F40		
	Measurement	Nominal		
Valid Values	0		48	28.7%
	1	Yes	115	68.9%
	2	No	4	2.4%

B	im	Su	ın	n	٦r

	BimS	Support		
		Value	Count	Percent
Standard Attributes	Position	19		
	Label	Do you		
		consider		
		yourself		
		generally		
		supportive of		
		BIM in		
		construction?		1
	Туре	Numeric	u l	u .
	Format	F40		
	Measurement	Nominal		
Valid Values	0		57	34.1%
	1	Yes	95	56.9%
	2	No	15	9.0%

	BimEst	Support		
		Value	Count	Percent
Standard Attributes	Position	20		
	Label	Do you		
		consider		
		yourself		
		generally		
		supportive of		
		BIM usage in		
		Estimating?		
	Туре	Numeric		
	Format	F40		U
	Measurement	Nominal		
Valid Values	0		64	38.3%
	1	Yes	59	35.3%
	2	No	44	26.3%

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	Bir	mLag		
		Value	Count	Percent
Standard Attributes	Position	21		
	Label	Do you feel that		
		BIM adoption in		
		the estimating		
		process		
		significantly lags		
		that of other		
		uses in the		
		industry		
		(design, conflict		
		resolution,		
		scheduling)		
	Туре	Numeric		
	Format	F40		
	Measurement	Nominal		
Valid Values	0		68	40.7%
	1	Yes	66	39.5%

	Bir	nLag		
		Value	Count	Percent
Standard Attributes	Position	21		
	Label	Do you feel that		
		BIM adoption in		
		the estimating		
		process		
		significantly lags		
		that of other		
		uses in the		
		industry		
		(design, conflict		
		resolution,		
		scheduling)	u .	
	Туре	Numeric		
	Format	F40	0	
	Measurement	Nominal		
Valid Values	0		68	40.7%
	1	Yes	66	39.5%
	2	No	33	19.8%

LagWhy

		Value	Count	Percent
Standard Attributes	Position	22		
	Label	Why does BIM		
		Usage Lag in		
		Estimating		
	Туре	String		
	Format	A244		
	Measurement	Nominal		
Valid Values	0		109	65.3%
	Ability to consistently receive		1	.6%
	BIM drawings in Estimating			
	process gives us no			
	incentive to change our			
	estimating procedures			

-		
Alot of the other trades do	1	.6%
not use any sort of BIM or		
much advance planning		
As a subcontractor we are	1	.6%
subject to obtain the BIM		
models from the architect.		
Our understanding is the		
architects generally design		
in BIM, but do not share		
those designs unless the		
owners pay for the work.		
BIM allows us more	1	.69
accuracy in estimating than		
other methods.		
BIM does not fit well with our	1	.69
requirements.		
BIM is not being used in the	1	.64
envelope construction yet		
but there is a need in order		
to see how windows,		
flashings, transitions and		
difficult tie-ins are going to		
be detailed. BIM will help		
provide some of these		
answers to details that are		
lack		
BIM is not practical for a	1	.64
rough carpentry sub to rely		
upon. There are way too		
many variables for the BIM		
design to be correctly drawn		
the first time around and		
ultimately, we have aborted		
the few BIM designs on		
contracts we had and redid		
them		
BIM is not the fastest way to	1	.69
do a take-off.		

Bim is useful for conflicts,	1	.6%
beam locations, blockouts,		
etc. but not in estimating the		
installation.		
BIM usage generally stops	1	.6%
at MEP trades and doesn't		
incorporate metal framing		
and finishes to the level of		
detail needed for estimating.		
Construction companies	1	.6%
tend to lag on the		
tenhnologic side. Adoption is		
slow, but gaining.		
Everyone works off of prints.	1	.6%
If you can not estimate a		
project from prints (because		
there is no BIM model), you		
need not be estimating,		
selling or working on a		
project.		
For our line of work it is	1	.6%
rather complicated. And		
needs a lot of computer		
firepower. Which is not a		
real problem but does have		
an effect. The other thing is		
there is a large volume of		
take off software out there		
that is competing. Now this		
is		
Generation gap. Not	1	.6%
included in construction		
management courses.		
Great at conflict resolution	1	.6%

I believe BIM was created	1	.(
for scheduling and		
prediction/resolution of trade	Э	
conflicts and sequencing.		
have not heard of BIM used		
in estimating practices.		
I do not have the exposure	1	
to seeing BIM used in		
estimated as often as		
conflict resolution,		
coordination, and scheduling	g	
I do not use it and have no	1	
need to use it at this time		
I don't see BIM as being	1	
readily available or		
affordable to companies like	9	
mine		
I dont know of anyone that i	s 1	
currently using BIM for		
estimating, mostly conflict		
resolution.		
I feel like the use of BIM for	1	
estimating is just getting		
started where conflict		
resolution has been used fo	r	
years and continues to		
evolve. From conflict		
resolution, I feel like design		
and scheduling became the		
next priority and quickly		
caught		
I feel that keeping up with	1	.
the latest technology is the		
key to success.		

	-	
I know it is being used by	1	
some GC's, but when it		
comes to figuring window		
blinds or roller shades, I		
have not found a software		
that can coordinate between		
the plans issued and sizes I		
need		
I've been aware of BIM for	1	
some time but not in the		
context of estimating		
In general, Architect's	1	
development of their BIM		
drawings are behind in the		
amount of detail necessary		
for accurate quants. for good		
estimates. Also, Architects		
knowing this have a hard		
time release partial		
completed documents.		
In our field we generally use	1	
BIM for submittal review and		
coordination.		
In our position the BIM	1	
process can result in a much		
more efficient project but in		
most cases we are released		
to late in the game to get		
started.		
It has not been adopted	1	
widely enough to make it		
useful in estimating and take		
off. Also the designers		
don't detail projects fully in		
BIM so their models have		
blank spots that are not		
complete.		

It is difficult to extract data	1	.6%
from the BIM model in a		
clean, easily manipulated		
format. Many estimating		
software platforms are		
currently working to solve		
this but we have yet to see		
anybody with a viable		
solution.		
It is not readily available to	1	.6%
estimating		
Lack of familiarity with the	1	.6%
technology and a lack of		
willingness by companies to		
purchase new software		
Methodical process are hard	1	.6%
to change especially in		
something as important as		
estimating.		
My personal experience is	1	.6%
that estimators usually don't		
have a well enough		
developed model to make		
material takeoffs useful in		
the bidding stage of a		
project. And after contracts		
are awarded and models		
develop, very accurate		
material takeoffs		
Newer technology. Not fully	1	.6%
adopted other than at cutting		
edge GCs		
Not aware of it's estimating	1	.6%
use.		

		-
Often a cumbersome	1	.6%
experience; typically		
standards for quantity		
takeoff are being created by		
BIM personnel, and the		
knowledge gap between		
BIM personnel and		
estimators is substantial.		
Our models are fully	1	.6%
available on our		
pre-engineered line of		
elevators online. I believe		
that they are used by less		
than 5% of the architectural		
community in building		
design. We also offer		
services to create custom		
BIMs for engineered elevato		
overkill cut it out just build	1	.6%
the gosh darn things and		
quit always looking for		
shortcuts and cheat codes		
Personally have not had the	1	.6%
time to learn anything about		
BIM. BIM seems like a		
good tool, but not sure about		
the cost - benefit as it relates		
to time to generate a bid.		
Most estimators stick with		
what they know how to do in		
order to bid in a		
Projects are almost always	1	.6%
awarded prior to any 3d		
modeling cordination		
needed to create a BIM		
model for estimation.		
Seems estimating tends to	1	.6%
lean towards an "old school"		
mentality.		

	-		
Since the budgeting we do		1	.6%
requires us to price off of			
concept sketches or			
conceptual drawings; in my			
experience, we rarely have			
drawings that are far enough			
along to generate a BIM			
model. I think this mostly			
comes down to the money -			
we don't w			
Slows the starting process		1	.6%
down			
Subcontractoring community		1	.6%
diverse in size and capability			
for most its difficult to handle			
the cost of BIM			
Takes too long for fully		1	.6%
designed system			
Takes too long to perform		1	.6%
quantity take-off			
The challenge is we are		1	.6%
producing estimates ahead			
of complete designs, and			
therefore ahead of a			
complete model.			
the design development		1	.6%
process causes drawings to			
be inaccurate - thus			
rendering the BIM process			
for estimating in-accurate			
The information provided for		1	.6%
the components of the			
model is inadequate to price			
accurately.			

	-	
The model is almost never	1	.6%
provided by the design team		
until after project is		
bid/awarded. Also, the		
quality of the models are		
poor for mechanical take off.		
The quantity take off at the	1	.6%
estimating stage may not be		
an exact representation of		
the project and based on		
timing historicals may be		
more readily used then and		
entire quantity take off.		
there is no choice if you	1	.6%
want the job. don't feel it		
saves much time		
THIS IS THE FIRST THING	1	.6%
I HERE. "LET ME TELL		
YOU WHAT I WONT"		
Training to old school	1	.6%
people, and not much		
awareness of use full ness		
of the product		
We are have made bim a	1	.6%
requirement on projects with		
lead architects, but there		
has been very few sub		
consultants on the team that		
embrace. Requiring it from		
all consultants limits the pool		
of talent you can draw on.		
We do not design our	1	.6%
system prior to estimating a		
project. The design process		
happens upon award of		
contract.		
we don't use it	1	.6%

we don't use it and it has	1	.6%
been around for at least a		
decade.		

UsageRank					
		Value	Count	Percent	
Standard Attributes	Position	23			
	Label	<none></none>			
	Туре	Numeric			
	Format	F40			
	Measurement	Nominal			
Valid Values	0		167	100.0%	

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		Value	Count	Percent
Standard Attributes	Position	24		
	Label	BIM is a		
		buzzword of the		
		industry that		
		has been		
		generally		
		overstated in		
		value	u l	u .
	Туре	Numeric		
	Format	F4		
	Measurement	Scale		
Ν	Valid	167		
	Missing	0		
Central Tendency and	Mean	2.71		
Dispersion	Standard Deviation	2.284		
	Percentile 25	.00		
	Percentile 50	3.00		
	Percentile 75	5.00		
Labeled Values	1	Completely	5	3.0%
		Disagree	u .	
	2	Disagree	17	10.2%
	3	Somewhat	15	9.0%
		Disagree		
	4	No Opinion	32	19.2%

5	Somewhat	24	14.4%
	Agree		
6	Agree	12	7.2%
7	Completely	7	4.2%
	Agree		

Attitudes25				
		Value	Count	Percent
Standard Attributes	Position	25		
	Label	BIM is a		
		buzzword of the		
		industry that's		
		usage to an		
		estimator has		
		been overstated		
		in value		
	Туре	Numeric	u l	
	Format	F4		
	Measurement	Scale		
Ν	Valid	167		
	Missing	0		
Central Tendency and	Mean	2.99		
Dispersion	Standard Deviation	2.407		
	Percentile 25	.00		
	Percentile 50	4.00		
	Percentile 75	5.00		
Labeled Values	1	Completely	0	.0%
		Disagree	u	
	2	Disagree	10	6.0%
	3	Somewhat	10	6.0%
		Disagree		
	4	No Opinion	46	27.5%
	5	Somewhat	16	9.6%
		Agree		
	6	Agree	18	10.8%
	7	Completely	11	6.6%
		Agree		

Attitudes26				
		Value	Count	Percent
Standard Attributes	Position	26		
	Label	BIM is a		
		valuable		
		technology that		
		increases the		
		efficiency of		
		construction		
		projects		
	Туре	Numeric		
	Format	F4		
	Measurement	Scale		
Ν	Valid	167		
	Missing	0		
Central Tendency and	Mean	3.51		
Dispersion	Standard Deviation	2.664		
	Percentile 25	.00		
	Percentile 50	4.00		
	Percentile 75	6.00		
Labeled Values	1	Completely	0	.0%
		Disagree		
	2	Disagree	4	2.4%
	3	Somewhat	5	3.0%
		Disagree		
	4	No Opinion	20	12.0%
	5	Somewhat	30	18.0%
		Agree		
	6	Agree	38	22.8%
	7	Completely	15	9.0%
		Agree		

Attidudes27				
		Value	Count	Percent
Standard Attributes	Position	27		
	Label	BIM is a		
		valuable		
		technology for		
		visualization,		
		design, and		
		conflict		
		resolution but		
		has limited		
		value for		
		estimating		
	Туре	Numeric		
	Format	F4		
	Measurement	Scale		
Ν	Valid	167		
	Missing	0		
Central Tendency and	Mean	3.09		
Dispersion	Standard Deviation	2.483		
	Percentile 25	.00		
	Percentile 50	4.00		
	Percentile 75	5.00		
Labeled Values	1	Completely	2	1.2%
		Disagree		
	2	Disagree	10	6.0%
	3	Somewhat	10	6.0%
		Disagree		
	4	No Opinion	32	19.2%
	5	Somewhat	21	12.6%
		Agree		
	6	Agree	28	16.8%
	7	Completely	9	5.4%
		Agree		

Attitudes28				
		Value	Count	Percent
Standard Attributes	Position	28		
	Label	BIM is a		
		valuable		
		technology for		
		increasing the		
		efficiency of the		
		estimating		
		process		
	Туре	Numeric		
	Format	F4		
	Measurement	Scale		
Ν	Valid	167		
	Missing	0		
Central Tendency and	Mean	2.88		
Dispersion	Standard Deviation	2.307		
	Percentile 25	.00		
	Percentile 50	4.00		
	Percentile 75	5.00		
Labeled Values	1	Completely	6	3.6%
		Disagree		
	2	Disagree	7	4.2%
	3	Somewhat	5	3.0%
		Disagree		
	4	No Opinion	50	29.9%
	5	Somewhat	20	12.0%
		Agree		
	6	Agree	22	13.2%
	7	Completely	2	1.2%
		Agree		

	Attitudes	29		
		Value	Count	Percent
Standard Attributes	Position	29		
	Label	BIM is a		
		valuable		
		technology for		
		increasing the		
		speed of the		
		quantity takeoff		
	Туре	Numeric		
	Format	F4		
	Measurement	Scale		
Ν	Valid	167		
	Missing	0		
Central Tendency and	Mean	2.87		
Dispersion	Standard Deviation	2.306		
	Percentile 25	.00		
	Percentile 50	4.00		
	Percentile 75	4.00		
Labeled Values	1	Completely	7	4.2%
		Disagree		
	2	Disagree	7	4.2%
	3	Somewhat	6	3.6%
		Disagree		
	4	No Opinion	53	31.7%
	5	Somewhat	18	10.8%
		Agree		
	6	Agree	16	9.6%
	7	Completely	6	3.6%
		Agree		

Attitudes30				
		Value	Count	Percent
Standard Attributes	Position	30		
	Label	BIM is a		
		valuable		
		technology for		
		increasing the		
		accuracy of the		
		estimating		
		process		
	Туре	Numeric		
	Format	F4		
	Measurement	Scale		
Ν	Valid	167		
	Missing	0		
Central Tendency and	Mean	2.98		
Dispersion	Standard Deviation	2.373		
	Percentile 25	.00		
	Percentile 50	4.00		
	Percentile 75	5.00		
Labeled Values	1	Completely	6	3.6%
		Disagree		
	2	Disagree	6	3.6%
	3	Somewhat	4	2.4%
		Disagree		
	4	No Opinion	50	29.9%
	5	Somewhat	22	13.2%
		Agree		
	6	Agree	17	10.2%
	7	Completely	8	4.8%
		Agree		

Attitudes31				
		Value	Count	Percent
Standard Attributes	Position	31		
	Label	BIM is a		
		valuable		
		technology for		
		quantity takeoff		
	Туре	Numeric		
	Format	F4		
	Measurement	Scale		
Ν	Valid	167		
	Missing	0		
Central Tendency and	Mean	3.05		
Dispersion	Standard Deviation	2.409		
	Percentile 25	.00		
	Percentile 50	4.00		
	Percentile 75	5.00		
Labeled Values	1	Completely	5	3.0%
		Disagree		
	2	Disagree	7	4.2%
	3	Somewhat	3	1.8%
		Disagree		
	4	No Opinion	46	27.5%
	5	Somewhat	21	12.6%
		Agree		
	6	Agree	25	15.0%
	7	Completely	6	3.6%
		Agree		

Attidutes32				
		Value	Count	Percent
Standard Attributes	Position	32		
	Label	BIM is a		
		valuable		
		technology for		
		late stage		
		estimating, but		
		of limited use in		
		the early		
		conceptual		
		stages		
	Туре	Numeric		
	Format	F4		
	Measurement	Scale		
Ν	Valid	167		
	Missing	0		
Central Tendency and	Mean	2.80		
Dispersion	Standard Deviation	2.262		
	Percentile 25	.00		
	Percentile 50	4.00		
	Percentile 75	4.00		
Labeled Values	1	Completely	5	3.0%
		Disagree		
	2	Disagree	8	4.8%
	3	Somewhat	9	5.4%
		Disagree		
	4	No Opinion	57	34.1%
	5	Somewhat	14	8.4%
		Agree		
	6	Agree	12	7.2%
	7	Completely	7	4.2%
		Agree		

Attitudes33				
		Value	Count	Percent
Standard Attributes	Position	33		
	Label	BIM is a		
		valuable		
		technology for		
		all stages of the		
		estimating		
		process		
	Туре	Numeric		
	Format	F4		
	Measurement	Scale		
Ν	Valid	167		
	Missing	0		
Central Tendency and	Mean	2.69		
Dispersion	Standard Deviation	2.184		
	Percentile 25	.00		
	Percentile 50	4.00		
	Percentile 75	4.00		
Labeled Values	1	Completely	7	4.2%
		Disagree		
	2	Disagree	10	6.0%
	3	Somewhat	8	4.8%
		Disagree		
	4	No Opinion	55	32.9%
	5	Somewhat	15	9.0%
		Agree		
	6	Agree	16	9.6%
	7	Completely	1	.6%
		Agree		

	Attitudes	34		
		Value	Count	Percent
Standard Attributes	Position	34		
	Label	BIM helps		
		estimating due		
		to its		
		visualization		
		aspects but		
		isn't useful to		
		me for quantity		
		takeoff		
	Туре	Numeric		
	Format	F4		
	Measurement	Scale		
Ν	Valid	167		
	Missing	0		
Central Tendency and	Mean	2.74		
Dispersion	Standard Deviation	2.237		
	Percentile 25	.00		
	Percentile 50	3.00		
	Percentile 75	4.00		
Labeled Values	1	Completely	2	1.2%
		Disagree		
	2	Disagree	15	9.0%
	3	Somewhat	12	7.2%
		Disagree		
	4	No Opinion	43	25.7%
	5	Somewhat	20	12.0%
		Agree		
	6	Agree	16	9.6%
	7	Completely	3	1.8%
		Agree		

	Attitudes	35		
		Value	Count	Percent
Standard Attributes	Position	35		
	Label	There is room		
		for improvement		
		in the usage of		
		BIM for		
		estimating		
	Туре	Numeric		
	Format	F4		
	Measurement	Scale		
Ν	Valid	167		
	Missing	0		
Central Tendency and	Mean	3.47		
Dispersion	Standard Deviation	2.634		
	Percentile 25	.00		
	Percentile 50	4.00		
	Percentile 75	6.00		
Labeled Values	1	Completely	0	.0%
		Disagree		
	2	Disagree	0	.0%
	3	Somewhat	0	.0%
		Disagree		
	4	No Opinion	42	25.1%
	5	Somewhat	21	12.6%
		Agree		
	6	Agree	30	18.0%
	7	Completely	18	10.8%
		Agree		

Attitudes36				
		Value	Count	Percent
Standard Attributes	Position	36		
	Label	I would like to		
		see increased		
		use of BIM in		
		my company's		
		estimating		
		process		
	Туре	Numeric		
	Format	F4		
	Measurement	Scale		
Ν	Valid	167		
	Missing	0		
Central Tendency and	Mean	2.86		
Dispersion	Standard Deviation	2.423		
	Percentile 25	.00		
	Percentile 50	4.00		
	Percentile 75	5.00		
Labeled Values	1	Completely	12	7.2%
		Disagree		
	2	Disagree	5	3.0%
	3	Somewhat	6	3.6%
		Disagree		
	4	No Opinion	36	21.6%
	5	Somewhat	25	15.0%
		Agree		
	6	Agree	21	12.6%
	7	Completely	6	3.6%
		Agree		

Attitudes37				
		Value	Count	Percent
Standard Attributes	Position	37		
	Label	I can see		
		increased value		
		in BIM to the		
		estimating		
		process as the		
		technology		
		improves		
	Туре	Numeric		
	Format	F4		
	Measurement	Scale		
Ν	Valid	167		
	Missing	0		
Central Tendency and	Mean	3.39		
Dispersion	Standard Deviation	2.629		
	Percentile 25	.00		
	Percentile 50	4.00		
	Percentile 75	6.00		
Labeled Values	1	Completely	1	.6%
		Disagree		
	2	Disagree	5	3.0%
	3	Somewhat	3	1.8%
		Disagree		
	4	No Opinion	25	15.0%
	5	Somewhat	27	16.2%
		Agree		
	6	Agree	39	23.4%
	7	Completely	11	6.6%
		Agree		

Attitudes38				
		Value	Count	Percent
Standard Attributes	Position	38		
	Label	BIM will become		
		a larger part of		
		the estimating		
		process in the		
		future		
	Туре	Numeric		
	Format	F4		
	Measurement	Scale		
Ν	Valid	167		
	Missing	0		
Central Tendency and	Mean	3.22		
Dispersion	Standard Deviation	2.575		
	Percentile 25	.00		
	Percentile 50	4.00		
	Percentile 75	6.00		
Labeled Values	1	Completely	1	.6%
		Disagree		
	2	Disagree	4	2.4%
	3	Somewhat	6	3.6%
		Disagree		
	4	No Opinion	33	19.8%
	5	Somewhat	19	11.4%
		Agree		
	6	Agree	38	22.8%
	7	Completely	8	4.8%
		Agree		

Attitudes39				
		Value	Count	Percent
Standard Attributes	Position	39		
	Label	BIM is useful for		
		estimating in		
		some		
		trades/construct		
		ion types but		
		not on the type		
		of work I am		
		focused on		
	Туре	Numeric		L .
	Format	F4		1
	Measurement	Scale		
Ν	Valid	167		
	Missing	0		
Central Tendency and	Mean	2.92		
Dispersion	Standard Deviation	2.522		
	Percentile 25	.00		
	Percentile 50	3.00		
	Percentile 75	5.00		
Labeled Values	1	Completely	3	1.8%
		Disagree		
	2	Disagree	16	9.6%
	3	Somewhat	9	5.4%
		Disagree		
	4	No Opinion	26	15.6%
	5	Somewhat	21	12.6%
		Agree		1
	6	Agree	21	12.6%
	7	Completely	13	7.8%
		Agree		

Atiitudes40						
		Value	Count	Percent		
Standard Attributes	Position	40				
	Label	The widespread				
		integration of				
		BIM into the				
		estimating				
		process is				
		being held back				
		by				
		interoperability				
		issues				
	Туре	Numeric		u .		
	Format	F4		u .		
	Measurement	Scale				
Ν	Valid	167				
	Missing	0				
Central Tendency and	Mean	3.03				
Dispersion	Standard Deviation	2.324				
	Percentile 25	.00				
	Percentile 50	4.00				
	Percentile 75	5.00				
Labeled Values	1	Completely	0	.0%		
		Disagree		u		
	2	Disagree	1	.6%		
	3	Somewhat	2	1.2%		
		Disagree		u .		
	4	No Opinion	63	37.7%		
	5	Somewhat	25	15.0%		
		Agree				
	6	Agree	12	7.2%		
	7	Completely	7	4.2%		
		Agree				

Attitudes41						
		Value	Count	Percent		
Standard Attributes	Position	41				
	Label	The widespread				
		integration of				
		BIM into the				
		estimating				
		process is being				
		held back by its				
		limited utility in				
		conceptual/early				
		stage estimating				
	Туре	Numeric				
	Format	F4				
	Measurement	Scale				
Ν	Valid	167				
	Missing	0				
Central Tendency and	Mean	2.89				
Dispersion	Standard Deviation	2.275				
	Percentile 25	.00				
	Percentile 50	4.00				
	Percentile 75	4.00				
Labeled Values	1	Completely	2	1.2%		
		Disagree				
	2	Disagree	3	1.8%		
	3	Somewhat	1	.6%		
		Disagree				
	4	No Opinion	64	38.3%		
	5	Somewhat	23	13.8%		
		Agree				
	6	Agree	12	7.2%		
	7	Completely	4	2.4%		
		Agree				
Attitudes42						
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		Value	Count	Percent		
Standard Attributes	Position	42				
	Label	The				
		widespread				
		integration of				
		BIM into the				
		estimating				
		process is				
		being held				
		back by the				
		conservative				
		nature of the				
		construction				
		industry				
	Туре	Numeric				
	Format	F4				
	Measurement	Scale				
Ν	Valid	167				
	Missing	0				
Central Tendency and	Mean	2.92				
Dispersion	Standard Deviation	2.412				
	Percentile 25	.00				
	Percentile 50	4.00				
	Percentile 75	5.00				
Labeled Values	1	Completely	3	1.8%		
		Disagree				
	2	Disagree	4	2.4%		
	3	Somewhat	11	6.6%		
		Disagree				
	4	No Opinion	38	22.8%		
	5	Somewhat	27	16.2%		
		Agree				
	6	Agree	18	10.8%		
	7	Completely	7	4.2%		
		Agree				

Attitudes43				
		Value	Count	Percent
Standard Attributes	Position	43		
	Label	The widespread		
		integration of		
		BIM into the		
		estimating		
		process is		
		being held back		
		by lack of		
		information on		
		the technology		
	Туре	Numeric		u .
	Format	F4		u
	Measurement	Scale		
Ν	Valid	167		
	Missing	0		
Central Tendency and	Mean	2.86		
Dispersion	Standard Deviation	2.354		
	Percentile 25	.00		
	Percentile 50	4.00		
	Percentile 75	5.00		
Labeled Values	1	Completely	3	1.8%
		Disagree		
	2	Disagree	4	2.4%
	3	Somewhat	10	6.0%
		Disagree		u and a second
	4	No Opinion	45	26.9%
	5	Somewhat	25	15.0%
		Agree		
	6	Agree	15	9.0%
	7	Completely	6	3.6%
		Agree		

Attitudes44				
		Value	Count	Percent
Standard Attributes	Position	44		
	Label	The		
		widespread		
		integration of		
		BIM into the		
		estimating		
		process is		
		being held		
		back by		
		difficulty of use		
	Туре	Numeric		
	Format	F4		
	Measurement	Scale		
Ν	Valid	167		
	Missing	0		
Central Tendency and	Mean	3.03		
Dispersion	Standard Deviation	2.345		
	Percentile 25	.00		
	Percentile 50	4.00		
	Percentile 75	5.00		
Labeled Values	1	Completely	1	.6%
		Disagree		
	2	Disagree	1	.6%
	3	Somewhat	8	4.8%
		Disagree		
	4	No Opinion	47	28.1%
	5	Somewhat	30	18.0%
		Agree		
	6	Agree	20	12.0%
	7	Completely	3	1.8%
		Agree		

Attitudes45				
		Value	Count	Percent
Standard Attributes	Position	45		
	Label	The		
		widespread		
		integration of		
		BIM into the		
		estimating		
		process is		
		being held		
		back by poor		
		quality BIM		
		models (i.e.		
		insufficiently		
		accurate for		
		takeoff)		
	Туре	Numeric		
	Format	F4		
	Measurement	Scale		
Ν	Valid	167		
	Missing	0		
Central Tendency and	Mean	3.05		
Dispersion	Standard Deviation	2.437		
	Percentile 25	.00		
	Percentile 50	4.00		
	Percentile 75	5.00		
Labeled Values	1	Completely	0	.0%
		Disagree		
	2	Disagree	4	2.4%
	3	Somewhat	4	2.4%
		Disagree		
	4	No Opinion	55	32.9%
	5	Somewhat	20	12.0%
		Agree		
	6	Agree	13	7.8%
	7	Completely	13	7.8%
		Agree		

Attitudes46				
		Value	Count	Percent
Standard Attributes	Position	46		
	Label	The quantities I		
		need for an		
		estimate are not		
		easily pulled		
		from a BIM		
		model in the		
		early stages of		
		the estimating		
		process		
	Туре	Numeric		
	Format	F4		
	Measurement	Scale		
Ν	Valid	167		
	Missing	0		
Central Tendency and	Mean	3.20		
Dispersion	Standard Deviation	2.549		
	Percentile 25	.00		
	Percentile 50	4.00		
	Percentile 75	5.00		
Labeled Values	1	Completely	0	.0%
		Disagree		
	2	Disagree	2	1.2%
	3	Somewhat	6	3.6%
		Disagree		
	4	No Opinion	46	27.5%
	5	Somewhat	17	10.2%
		Agree		
	6	Agree	23	13.8%
	7	Completely	15	9.0%
		Agree		

Attitudes47				
		Value	Count	Percent
Standard Attributes	Position	47		
	Label	The quantities I		
		need for an		
		estimate are not		
		easily pulled		
		from a BIM		
		model in any		
		stage of the		
		estimating		
		process		
	Туре	Numeric		
	Format	F4		
	Measurement	Scale		
Ν	Valid	167		
	Missing	0		
Central Tendency and	Mean	2.93		
Dispersion	Standard Deviation	2.386		
	Percentile 25	.00		
	Percentile 50	4.00		
	Percentile 75	5.00		
Labeled Values	1	Completely	1	.6%
		Disagree		
	2	Disagree	6	3.6%
	3	Somewhat	9	5.4%
		Disagree		
	4	No Opinion	51	30.5%
	5	Somewhat	17	10.2%
		Agree		
	6	Agree	15	9.0%
	7	Completely	10	6.0%
		Agree		

Attitudes48				
		Value	Count	Percent
Standard Attributes	Position	48		
	Label	It is difficult to		
		transition an		
		estimate from		
		traditional or		
		Onscreen		
		takeoff methods		
		to BIM quantity		
		generation as		
		the project		
		develops		
	Туре	Numeric		
	Format	F4	1	
	Measurement	Scale		
Ν	Valid	167		
	Missing	0		
Central Tendency and	Mean	2.93		
Dispersion	Standard Deviation	2.317		
	Percentile 25	.00		
	Percentile 50	4.00		
	Percentile 75	4.00		
Labeled Values	1	Completely	1	.6%
		Disagree		
	2	Disagree	1	.6%
	3	Somewhat	4	2.4%
		Disagree	u	
	4	No Opinion	61	36.5%
	5	Somewhat	19	11.4%
		Agree		
	6	Agree	19	11.4%
	7	Completely	3	1.8%
		Agree		

Attitudes49				
		Value	Count	Percent
Standard Attributes	Position	49		
	Label	It would be		
		possible to		
		increase usage		
		of BIM in		
		early/conceptual		
		stages of the		
		estimating		
		process		
	Туре	Numeric		
	Format	F4		
	Measurement	Scale		
Ν	Valid	167		
	Missing	0		
Central Tendency and	Mean	2.83		
Dispersion	Standard Deviation	2.318		
	Percentile 25	.00		
	Percentile 50	4.00		
	Percentile 75	5.00		
Labeled Values	1	Completely	3	1.8%
		Disagree		
	2	Disagree	1	.6%
	3	Somewhat	11	6.6%
		Disagree		
	4	No Opinion	50	29.9%
	5	Somewhat	21	12.6%
		Agree		
	6	Agree	18	10.8%
	7	Completely	3	1.8%
		Agree		

Attitudes50				
		Value	Count	Percent
Standard Attributes	Position	50		
	Label	It would		
		improve the		
		estimating		
		process to		
		increase BIM		
		usage in the		
		early/conceptu		
		al stages		
	Туре	Numeric		
	Format	F4		
	Measurement	Scale		
Ν	Valid	167		
	Missing	0		
Central Tendency and	Mean	2.94		
Dispersion	Standard Deviation	2.374		
	Percentile 25	.00		
	Percentile 50	4.00		
	Percentile 75	5.00		
Labeled Values	1	Completely	1	.6%
		Disagree		
	2	Disagree	4	2.4%
	3	Somewhat	9	5.4%
		Disagree		
	4	No Opinion	44	26.3%
	5	Somewhat	25	15.0%
		Agree	u l	
	6	Agree	21	12.6%
	7	Completely	4	2.4%
		Agree		

Attitudes51				
		Value	Count	Percent
Standard Attributes	Position	51		
	Label	A BIM model is		
		best maintained		
		by the		
		contractor/build		
		er		
	Туре	Numeric		
	Format	F4		
	Measurement	Scale		
Ν	Valid	167		
	Missing	0		
Central Tendency and	Mean	2.92		
Dispersion	Standard Deviation	2.433		
	Percentile 25	.00		
	Percentile 50	4.00		
	Percentile 75	5.00		
Labeled Values	1	Completely	4	2.4%
		Disagree		
	2	Disagree	3	1.8%
	3	Somewhat	9	5.4%
		Disagree		
	4	No Opinion	39	23.4%
	5	Somewhat	22	13.2%
		Agree		
	6	Agree	26	15.6%
	7	Completely	4	2.4%
		Agree		

Attitude552				
		Value	Count	Percent
Standard Attributes	Position	52		
	Label	My company		
		maintains a		
		separate BIM		
		model from the		
		designer to use		
		for estimating,		
		conflict		
		resolution, and		
		scheduling		
	Туре	Numeric		
	Format	F4		
	Measurement	Scale		
Ν	Valid	167		
	Missing	0		
Central Tendency and	Mean	2.31		
Dispersion	Standard Deviation	2.108		
	Percentile 25	.00		
	Percentile 50	2.00		
	Percentile 75	4.00		
Labeled Values	1	Completely	11	6.6%
		Disagree		
	2	Disagree	21	12.6%
	3	Somewhat	8	4.8%
		Disagree		
	4	No Opinion	49	29.3%
	5	Somewhat	4	2.4%
		Agree		
	6	Agree	12	7.2%
	7	Completely	3	1.8%
		Agree		

Attitudes53				
		Value	Count	Percent
Standard Attributes	Position	53		
	Label	It is faster to		
		takeoff 2		
		dimensional		
		plans in early		
		stages rather		
		than dedicate		
		effort and time		
		to creation of a		
		BIM model for		
		early/conceptual		
		estimating		
	Туре	Numeric		
	Format	F4		
	Measurement	Scale		
Ν	Valid	167		
	Missing	0		
Central Tendency and	Mean	3.43		
Dispersion	Standard Deviation	2.685		
	Percentile 25	.00		
	Percentile 50	4.00		
	Percentile 75	6.00		
Labeled Values	1	Completely	0	.0%
		Disagree		
	2	Disagree	1	.6%
	3	Somewhat	4	2.4%
		Disagree		
	4	No Opinion	30	18.0%
	5	Somewhat	25	15.0%
		Agree		
	6	Agree	30	18.0%
	7	Completely	19	11.4%
		Agree		

Attitudes54							
		Value	Count	Percent			
Standard Attributes	Position	54					
	Label	It is not worth					
		the time					
		investment of					
		creating a BIM					
		model in the					
		early process					
		because the					
		project isn't real					
		enough					
	Туре	Numeric					
	Format	F4					
	Measurement	Scale					
Ν	Valid	167					
	Missing	0					
Central Tendency and	Mean	3.17					
Dispersion	Standard Deviation	2.566					
	Percentile 25	.00					
	Percentile 50	4.00					
	Percentile 75	5.00					
Labeled Values	1	Completely	1	.6%			
		Disagree					
	2	Disagree	4	2.4%			
	3	Somewhat	8	4.8%			
		Disagree					
	4	No Opinion	36	21.6%			
	5	Somewhat	24	14.4%			
		Agree					
	6	Agree	20	12.0%			
	7	Completely	16	9.6%			
		Agree					

Attitudes55							
		Value	Count	Percent			
Standard Attributes	Position	55					
	Label	It is worth the					
		time to create					
		an early BIM					
		model because					
		it helps an					
		estimator track					
		changes as the					
		building design					
		evolves					
	Туре	Numeric					
	Format	F4					
	Measurement	Scale					
Ν	Valid	167					
	Missing	0					
Central Tendency and	Mean	2.62					
Dispersion	Standard Deviation	2.169					
	Percentile 25	.00					
	Percentile 50	4.00					
	Percentile 75	4.00					
Labeled Values	1	Completely	4	2.4%			
		Disagree					
	2	Disagree	8	4.8%			
	3	Somewhat	11	6.6%			
		Disagree					
	4	No Opinion	54	32.3%			
	5	Somewhat	18	10.8%			
		Agree					
	6	Agree	12	7.2%			
	7	Completely	1	.6%			
		Agree					

Attitudes56							
		Value	Count	Percent			
Standard Attributes	Position	56					
	Label	Although time					
		consuming up					
		front, it is worth					
		the creation of					
		an early model					
		as it pays off in					
		later stages					
	Туре	Numeric					
	Format	F4	L				
	Measurement	Nominal					
Valid Values	0		57	34.1%			
	1	Completely	6	3.6%			
		Disagree					
	2	Disagree	9	5.4%			
	3	Somewhat	11	6.6%			
		Disagree	1				
	4	No Opinion	39	23.4%			
	5	Somewhat	21	12.6%			
		Agree					
	6	Agree	20	12.0%			
	7	Completely	4	2.4%			
		Agree					